

Jerry Weissman

ESC Consultant Since: 2002



Education:

MS, University of California, Los Angeles
BS, University of California, Los Angeles
Executive Finance and General Management Program,
Wharton and Harvard Business Schools

AREAS OF EXPERTISE: Acquisitions, Organizational Restructuring, Project Management, Project Development, Marketing, Strategic Planning

FOR-PROFIT PROFESSIONAL EXPERIENCE: Jerry was a part of Litton Industries for nearly 40 years, having served in numerous roles: engineering management, program and project management, new business development, and as Vice President of Strategy. Jerry established a strategic planning approach for multiple divisions of Litton and led the development and selling of new products.

Jerry has also had significant experience with both sides of acquisitions. He played key roles in the acquisition and transition of newly acquired entities into Litton and participated in the discussion and negotiations of Northrop Grumman's acquisition of Litton Industries.

NONPROFIT VOLUNTEER EXPERIENCE: As an Executive Service Corps Consultant, Jerry has been an active executive coach in the Wells Fargo Leadership Institutes and the Developing Development Program, as well as extensively involved in leading major projects. Lastly, he has supported ESC operations by providing his expertise to enhance ESC's marketing and planning activities.

Jerry has served on the Board of Trustees for Leo Baeck Temple and is currently on the Board of OPICA.

EXAMPLES OF ESC CLIENTS: Charles Drew University, Hebrew Union College, Violence Prevention Coalition of Greater LA, Westcoast Sports Association

INTERESTS: Strong interest in music, choir, guitar