



ESC Consultant Since: 2015

Education:

PhD in Special Education, University of California, Los Angeles
MA in Special Education, Columbia University Teachers College
BA in History and Political Theory, University of California, Berkeley

AREAS OF EXPERTISE: Corporate & Foundation Fundraising, Strategic Planning, Research & Evaluation, Grant writing, Board & Volunteer Development, Interim Development Staffing

FOR-PROFIT AND HIGHER EDUCATION EXPERIENCE: Most recently, David was the Executive Director of Corporate and Foundation Relations for Loyola Marymount University. There he has designed and implemented fundraising targeting to foundations and corporations to meet targets of \$380 million Capital Campaign and \$100 million Scholarship Campaign. Previously, he was the Chief Development Officer for Alliance College-Ready Public Schools where he led a comprehensive fundraising program, including the creation of targeted marketing materials and organizational branding.

David also worked for the RAND Corporation as their Associate Executive Director of the Office of Development and Director of Development and Administration, and for University of Southern California as Executive Director of Foundation and Corporate Relations and Interim Executive Director of the Office of College Advancement.

NONPROFIT PROFESSIONAL EXPERIENCE: David was the Executive Director of the Child Study Center for Saint John's Hospital and Health Center. He was involved in all aspects of running a nonprofit such as developing a \$4.5 million budget, strategic planning, grant writing, program development and personnel management.

David has served as an independent development and management consultant since 1994, specializing in fundraising programs and marketing presence.

NONPROFIT VOLUNTEER EXPERIENCE: David is currently on the Boards of Venice Family Clinic and City STEM Schools. In the past, David worked on various committees for Santa Monica schools, the LA Unified School District and Burbank School District.

EXAMPLES OF ESC CLIENTS: Developing Development Program (South Central Scholars)

INTERESTS: Politics, history, travel, education, sports, cooking, hiking, reading, gardening